



PROFESSIONAL PROFILE

ADAM POLLOCK

Senior Managing Director,
Head of Workout-as-a-Service (“WaaS”)
Houston

EXPERIENCE

CHARACTER

TRUST

GRATITUDE



SENIOR MANAGING DIRECTOR · HEAD OF WaaS

Adam Pollock is a private-credit investor and restructuring executive with 30+ years across middle-market direct lending, distressed investing, and operational turnarounds. His work spans origination, underwriting, and interim C-suite leadership.

30+

YEARS OF PRINCIPAL INVESTING, RESTRUCTURING ADVISORY & OPERATIONAL TURNAROUNDS

\$1B+

CAPITAL DEPLOYED IN SENIOR SECURED LOANS & EQUITY CO-INVESTMENTS

\$3B+

OF RESTRUCTURED CAPITAL ACROSS MULTIPLE ENGAGEMENTS

CRO & Founding Member

SR. LEADERSHIP ROLES IN 2 SEPARATE \$3.5B+ PRIVATE CREDIT PLATFORMS

More than 30 years of experience as an investor, advisor, and operator, including nearly two decades investing and managing credit from the lender side of the table.

He was a founding member of Stellus Capital Management, a leading U.S. direct lender focused on the lower-middle market with approximately \$3.9 billion in assets under management. As a Managing Director at Stellus, he held senior responsibilities across origination, underwriting, and portfolio management, and led the firm's West Coast origination efforts.

Prior to Stellus, he served as Chief Restructuring Officer of the D.E. Shaw Direct Capital Group, where he led value-creation and restructuring initiatives across a roughly \$3.5 billion portfolio of middle-market investments.

Earlier in his career, he served in interim management and strategic advisory roles for sponsor-backed companies, and was a Director at Ernst & Young Corporate Finance, LLC, where he helped lead North American transaction advisory efforts in the power and oil & gas sectors. He began his career in Tokyo with Mitsubishi Motors Corporation's International Procurement & Supply Chain Division.

He holds a dual MBA from the University of Texas (McCombs) and Pontificia Universidad Católica in Santiago, Chile, and a B.S.E. with a concentration in Mechanical Engineering and Management from Tufts University. He is proficient in Spanish and Japanese.

PROFESSIONAL PROFILE

AREAS OF EXPERTISE

Principal Investing

Deployed \$1B+ of senior secured middle-market loans and equity co-investments across multiple sectors. Founding member and Managing Director of a \$3.9B private credit fund. Responsible for origination, underwriting, and portfolio management.

Financial & Operational Restructuring

CRO and turnaround leadership for distressed and sponsor-backed companies, including Chapter 11 reorganizations and DIP/exit financings.

Interim Management

Interim CRO, COO, and other operating roles developing and driving corporate strategy, delivering on annual performance plans, and helping stakeholders realize and/or recover value.

Origination & Business Development

Sourced \$100B+ in opportunities, leveraging a 30+ year network of middle-market private equity, commercial bank, direct lending, and investment banking relationships.

M&A & Capital Markets

Strategic advisory, M&A, divestitures of non-core and distressed assets, and private-capital sourcing across multiple end markets.

CAREER EXPERIENCE

Stellus Capital Management (fka D.E. Shaw Direct Capital Group)	Managing Director	2012–Present
D.E. Shaw & Co., Direct Capital Group	Vice President / CRO	2008–2011
ABP Consulting, Interim Management	Principal	2005–2008
Ernst & Young Corporate Finance	Director	2002–2005
Enron Corporation	Manager, Underwriting & Investment Analysis	2000–2002
Mitsubishi Motors Corporation	Buyer, International Procurement (Tokyo)	1993–1997

EDUCATION

◆ **University of Texas, McCombs**
MBA / Latin American Studies (dual degree)

◆ **Pontificia Universidad Católica, Chile**
MBA (dual degree)

◆ **Tufts University**
B.S.E. with a concentration in Mechanical Engineering and Management

We have your back when the world is taking aim.

Adam Pollock · Senior Managing Director, Head of WaaS
apollock@aretepartners.com · aretepartners.com

